



SAN DIEGO COMMUNITY COLLEGE DISTRICT

City College • Mesa College
Miramar College • Continuing Education



Second Quarter 2011

Contracting Outreach

Propositions S and N Construction Bond Program

For Period Covering April 1 – June 30, 2011



San Diego Community College District (SDCCD)
Propositions S and N
2011 Second Quarter Contractor Outreach
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San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Overview

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The San Diego Community College District (SDCCD) Contractor Outreach program is designed to encourage local businesses and contractors to bid on District contracts. The District believes it has a responsibility to work with local business enterprise organizations and provide meaningful opportunities to local businesses. The District works to assure that local contractors, subcontractors, vendors and other business service providers are aware of and have opportunities to participate in projects built with funds from Propositions S and N. The mission of the SDCCD Contractor Outreach program is to:

Diversify the pool of firms that bid and contract with the District by promoting participation opportunities for small, disadvantaged and historically underutilized businesses that lead to success and progressive, sustainable growth.

The SDCCD Contractor Outreach program is currently supported by a team including Gafcon, Inc.; the San Diego Contracting Opportunities Center (SDCOC); and Winstead & Company.

Activities performed by the team support the following objectives:

- Increase participation of small businesses and/or historically underutilized businesses
- Promote and introduce the small business/historically underutilized business community to the District's prime contractors for the purpose of developing working relationships and job opportunities
- Promote opportunities provided by prime and first-tier subcontractors to small and underutilized contractors for work as lower tier subcontractors
- Build capacity within the small business/underutilized contracting community
- Identify certified local small/underutilized contractors to be notified of bid opportunities
- Track whether subcontractors are having repeat success in winning District bids
- Increase the number of bidders aware of District bid opportunities
- Provide technical assistance and workshops to acquaint small and historically underutilized business with Propositions S and N contracting opportunities and District requirements

SDCCD Facilities Management provides overall coordination of these activities. Facilities also works to assure information about bid opportunities is made available to the public in a timely fashion.



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Overview

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Contractor and small business outreach include the following activities:

- Attend trade association functions that target small and historically underutilized contractors
- Promote ongoing District bid opportunities at times of bids and through a variety of communications mechanisms, including email, phone, and flyer/ad distribution
- Host business-to-business networking events to promote relationships and provided updated information about pending bids and job opportunities
- Issue electronic trade-specific outreach notifications advising contractors of current and future bid opportunities

The 2011 Second Quarter Contractor Outreach Report includes the following:

Program Enhancements

A summary of enhancements made to the Contractor Outreach program for the second quarter of 2011.

Participation Report

Participation data provides percentages of small and historically underutilized firms contracted to work in the second quarter of 2011 on Propositions S and N-funded projects, and includes the percentage of contractors/subcontractors and architects/consultants and type of firm. While there are several firms with multiple certifications, for the purpose of this report, a firm is counted with a single certification in the category where participation is the most challenging.

2011 Second Quarter Bid Participation Results

Bid results were reviewed to summarize the participation of small and historically underutilized firms among the bidding pool participants.

2011 Second Quarter Bid Award Results

The certification status of firms awarded contracts during the report period was verified and any prior awards of Propositions S and N contracts are noted. Also noted are those firms with multiple small business certifications.

2011 Second Quarter Task Order/Direct Sourcing Results

Task orders were audited to verify certifications of recipients to determine participation of small and underutilized firms awarded task orders through direct sourcing.



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Program Enhancements Summary

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During the second quarter of 2011, the outreach team continued to devote considerable effort to identifying areas for process improvement. These included more rigorous effort in bundling bid packages to improve participation of small and underutilized firms and inaugural activities to build capacity of both small firms and the construction managers to support the District's contractor outreach program objectives.

Workshop: "Doing Business with the San Diego Community College District"

The District held its first "Doing Business with the San Diego Community College District" workshop on April 28, 2011. This two-hour workshop provided small firms with an overview of the District's construction bond program, details on current and future contracting opportunities, information on the certifications for small and historically underutilized businesses recognized by the District, a review of the District's prequalification process and requirements, and an outline of the documents required for a responsive bid. The workshop was well received by the small business community, with forty-three small firms in attendance. The workshop will be held annually or as needed to facilitate the increased utilization, capacity-building and sustainability of small and historically underutilized businesses on Propositions S and N projects.

New Plan Room Protocol & Web Content Development

In an ongoing effort to strengthen the "infrastructure" of the Propositions S and N Contractor Outreach program, a comprehensive review of Plan Room resources and protocols was initiated during the second quarter of 2011. The review included an audit of the information provided to interested contractors on the District's *Bidding and Plan Room* webpage. It also included an assessment of costs incurred by small and historically underutilized firms that may not be members of trade associations that offer online Plan Room services as a membership benefit. The assessment suggested many small businesses may not find Plan Room subscription purchases cost-effective. The audit revealed the need to update Plan Room web content, streamline processes and clarify the role of reprographic firms in providing enhanced electronic access.

The Propositions S and N Plan Room web content update reflects the results of the audit and acknowledges a range of needs and preferences among contractors. In response, the San Diego Contracting Opportunities Center (SDCOC), located in Mission Valley, will house hard/paper copies of



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Program Enhancements Summary

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District plans and specifications and provide facilities for contractors to review plans and prepare takeoffs/estimates. The SDCCO also provides copies of plans on Compact Discs (CDs) upon request. Electronic access is available on the District's website or from designated reprographic firms.

The changes made in response to the Plan Room audit establish new procedures that afford ready, convenient, no-cost access to District plans and specifications for all interested firms.

SDCCD Design/Build Subcontracting Plan Preparation Workshop

At the direction of the Vice Chancellor, Facilities Management, a series of planning meetings were held to develop a Design/Build workshop to better acquaint likely respondents to the District's future Design/Build Requests for Proposal (RFP) with the District's Small Contractor Outreach Program, District expectations, and strategies to enhance their competitiveness.

Outreach team members vetted previously submitted Design/Build Subcontracting Plans to identify the most prevalent review findings, relevant outreach evaluation considerations and barrier mitigation strategies. The workshop presentation content was refined and interactive components were incorporated. The primary focus of the workshop was a comprehensive review of the Subcontracting Plan, scoring criteria and matrix used by the reviewers to evaluate Design/Build proposals.

A presentation and workshop agenda were developed to assure clear communication of District expectations, outreach program objectives, components, and standards. A workshop handout was developed to provide attendees helpful information and web links to the California Department of General Services, California Unified Certification Program, and Central Contractor Registration websites. The handout also included links to online tutorials and to the District's Propositions S and N website.

The agenda included the following key components:

- Overview of the Propositions S and N Small Contractor Outreach program
- Lessons learned from past Subcontracting Plan submissions



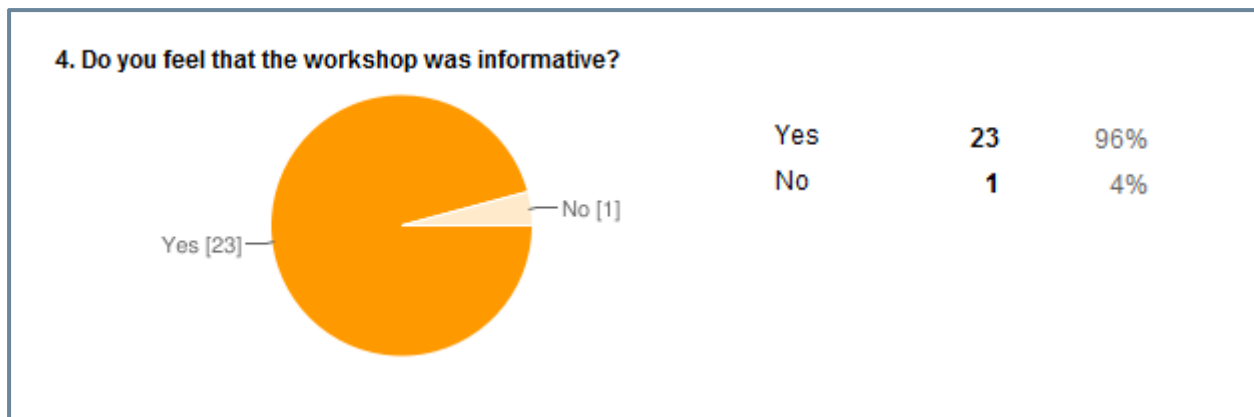
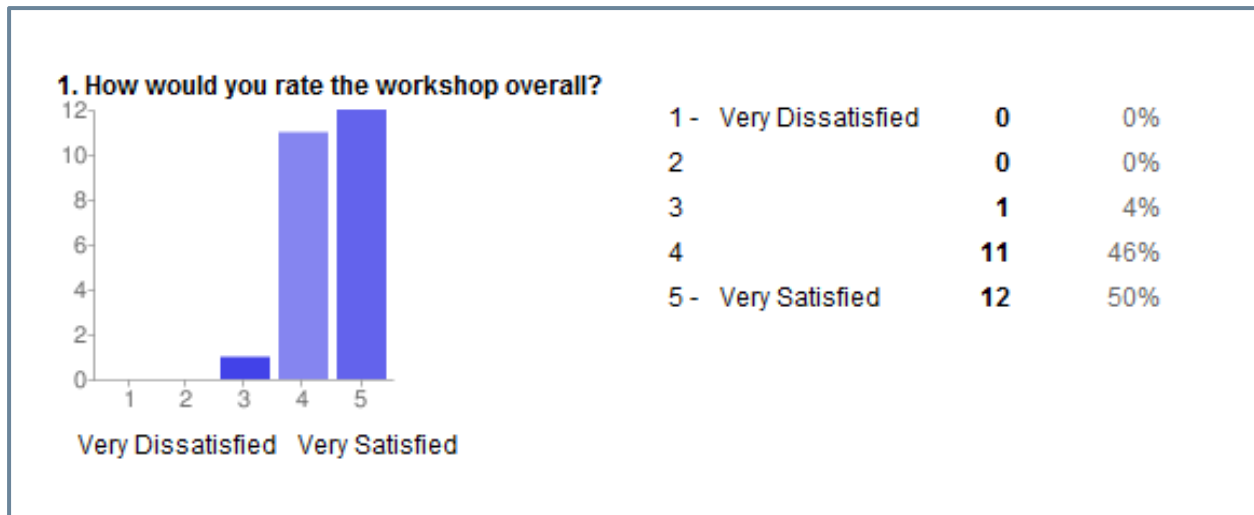
San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Program Enhancements Summary

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- Review of the Subcontracting Plan and Scoring Matrix developed for future Design/Build Requests for Proposal
- Discussion of owner expectations and proposer responsibilities
- Strategies and recommendations to enhance competitiveness among the proposal teams
- Resources for identifying targeted small and historically underutilized business enterprises

The presentation is available on the Propositions S and N website:

http://public.sdccdprops-n.com/Projects/news/District/SDCCD_DesignBuild_Workshop_20110623.pdf





San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Program Enhancements Summary

Construction Manager Bid Strategy Meeting Format Refinement

Bid strategy meetings with Construction Management (CM) firms selected for CM Multiple Prime projects have been held for the more than a year. These informal meetings focused primarily on project-specific scheduling, efforts to encourage breakout of smaller contract bid scopes when feasible; identification of direct source opportunities and outreach event coordination. The meetings did not typically include a discussion of the components of the District's outreach program or efforts the CM was undertaking to address outreach objectives and owner expectations. Multiple meetings with the same CM firms were occasionally scheduled to assure adequate attention was given efforts to promote opportunity for small historically underutilized firms.

While previous meetings generated positive outcomes, a more comprehensive and formalized approach has been developed for future use. The new meeting format is designed to solicit input from the CM firm regarding the specific efforts they are making to address outreach program objectives. In addition, outreach team members reiterate the intent of the outreach program, its certification and submittal requirements and the availability of web-based resources.

Pre-meeting questions and a standardized agenda are forwarded to the CM firm with or immediately after meeting confirmation. The questions, which do not require a written response, were developed to encourage increased focus on the outreach program, and to confirm outreach-related submittal deadlines required to assure timely organizational and trade-specific outreach conducted by District consultants.

Additionally, these meetings included identification of scope suitable for direct-source award contracts. These contracts do not exceed a threshold of \$15,000 so therefore do not have to be publicly bid. As these projects move forward, quotes will be obtained from firms in the Certified Database and will not include firms which do not have an S/D/M/W/DVBE certification or certifications. Priority is given to firms from underrepresented business concerns, including DVBE and DBE firms, unless no such firms are available in the applicable license pool.



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Program Enhancements Summary

The review of bid packaging strategies with construction management firms continued to emphasize increasing the number and types of bid packages in order to encourage greater participation by small and underutilized firms in the overall bidding pool and in final contract awards. This included isolating trades or services where data show there are significant numbers of small businesses. During these meetings, the dates, times and locations were also identified for project-specific small contractor outreach events.

Bid Strategy Meetings

Date	Builder	Project
April 15, 2011	Legacy Builders	Aviation Maintenance Technology Center Expansion, Miramar College
May 10, 2011	Soltek Pacific	Heavy Duty Advanced Transportation Technology Center Expansion, Miramar College
May 20, 2011	C.W. Driver	Educational Cultural Complex Wing Expansion, Continuing Education
June 24, 2011	Barnhart Balfour	North City Campus, Continuing Education
June 28, 2011	Rudolph & Sletten	Cesar Chavez Campus, Continuing Education

Project-specific Small Contractor Outreach Events

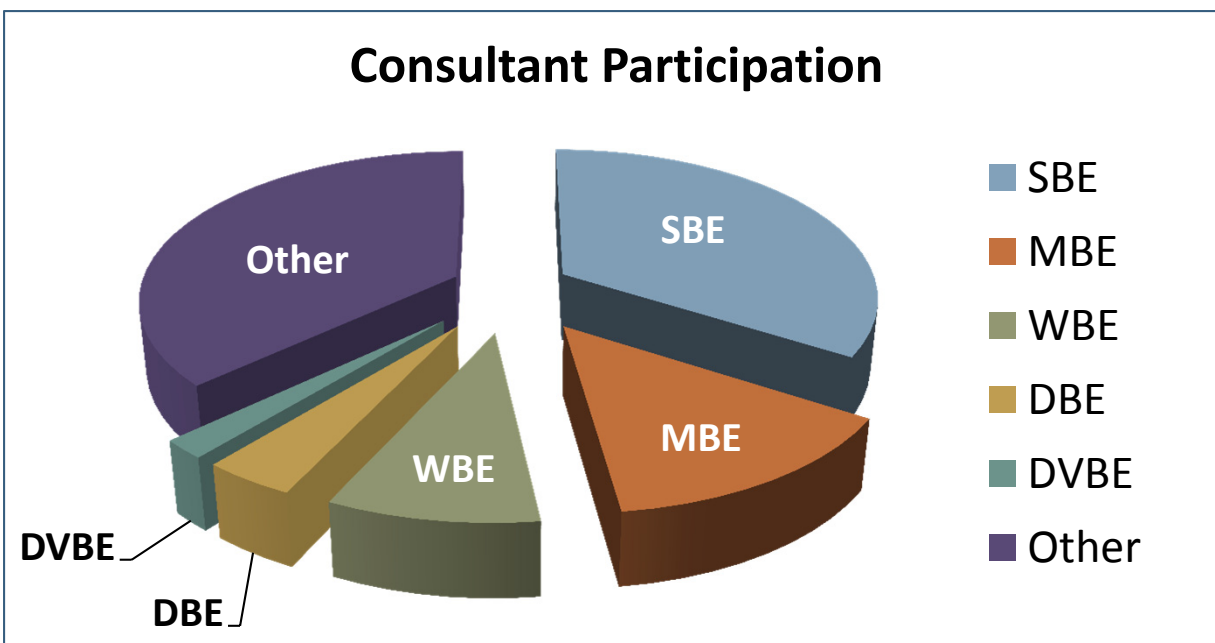
Date	Builder	Project
April 8, 2011	Rudolph & Sletten	Science Building at City College
April 15, 2011	C.W. Driver	Cafeteria/Bookstore and Student Services Center
May 27, 2011	Legacy Builders	Aviation Maintenance Technology Center Expansion, Miramar College
June 16, 2011	C.W. Driver	Educational Cultural Complex Wing Expansion, Continuing Education
June 21, 2011	Soltek Pacific	Heavy Duty Advanced Transportation Technology Center Expansion, Miramar College



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Participation Report – Consultants

There have been 442 individual consultant contracts for professional services related to Propositions S and N projects awarded through June 30, 2011. Of these contracts, 276 were awarded to firms certified as small or historically underutilized firms, or approximately 63% of the total consultants. This is up from 59% at the end of 2010.

Targeted Consultant Group	# of Contracts	Percentage of Participation
Disadvantaged Business Enterprise (DBE)	16	4%
Disabled Veteran Business Enterprise (DVBE)	8	2%
Minority Business Enterprise (MBE)	63	14%
Woman-owned Business Enterprise (WBE)	39	9%
Small Business Enterprise (SBE)	150	34%
Other Business Enterprise	166	37%
Total Consultants	442	100%
Total Consultants Qualified as Small/Underutilized	276	63%

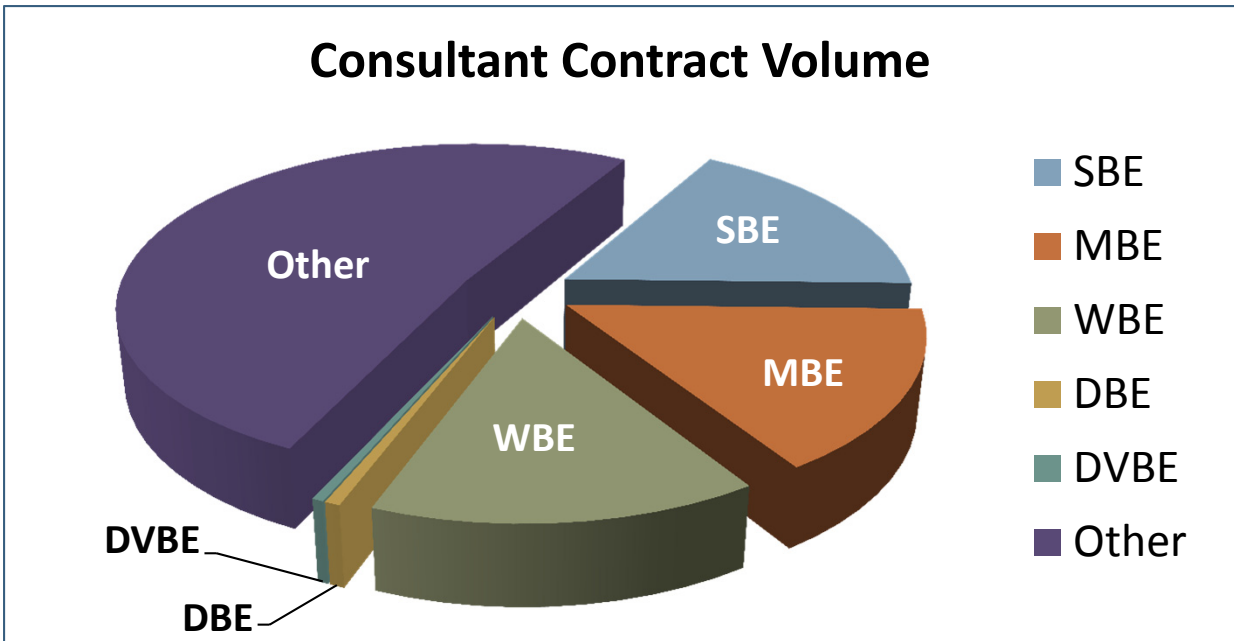




San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Contract Volume – Consultants

Contracts awarded to consultants performing professional services on Propositions S and N projects totaled more than \$62 million through June 30, 2011. Approximately 49% of the contract totals were awarded to firms certified as small or historically underutilized, up from approximately 45% at the end of 2010. The largest percentage increase was in contracts awarded to Minority Business Enterprise (MBE) firms, up nearly 6% from 9.74% in December 2010 to 15.40%.

Targeted Consultant Group	Contract Volume	Percentage of Volume
Disadvantaged Business Enterprise (DBE)	\$765,623.73	.60%
Disabled Veteran Business Enterprise (DVBE)	\$570,094.75	.45%
Minority Business Enterprise (MBE)	\$19,578,236.66	15.40%
Woman-owned Business Enterprise (WBE)	\$19,888,874.81	14.75%
Small Business Enterprise (SBE)	\$21,480,629.77	16.89%
Other Business Enterprise	\$64,865,916.73	51.02%
Total Consultant Contracts	\$127,149,376.45	100.0%
Total Volume to Small/Underutilized Firms	\$62,283,459.72	48.98%

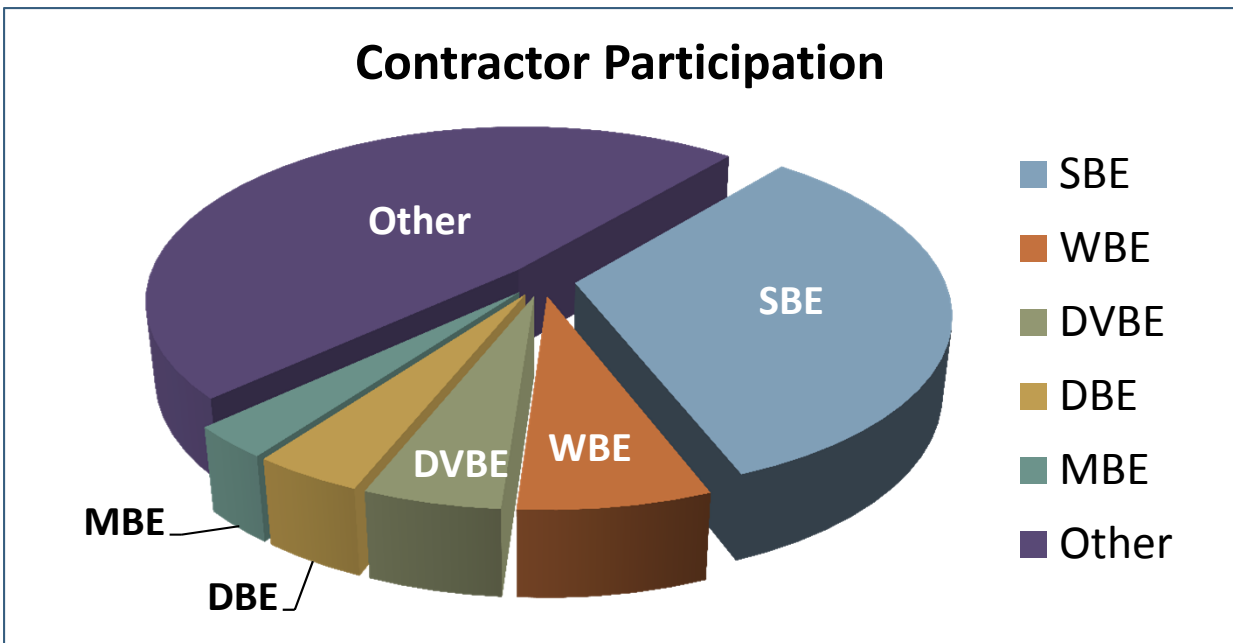




San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Participation Report - Construction

There have been 386 individual construction contracts awarded to contractors for work related to Propositions S and N projects through June 30, 2011. Of these contracts, 52% went to firms certified as small or historically underutilized firms, up from 47.65% at the end of 2010. The greatest increases continue to be seen in contracts awarded to Disabled Veteran Business Enterprise (DVBE) and Minority Business Enterprise (MBE) firms.

Targeted Contractor Group	# of Contracts	Percentage of Participation
Disadvantaged Business Enterprise (DBE)	15	4%
Disabled Veteran Business Enterprise (DVBE)	21	5%
Minority Business Enterprise (MBE)	13	3%
Woman-owned Business Enterprise (WBE)	26	7%
Small Business Enterprise (SBE)	127	33%
Other Business Enterprise	184	48%
Total Contractors	386	100%
Total Contractors Qualified as Small/Underutilized	202	52%

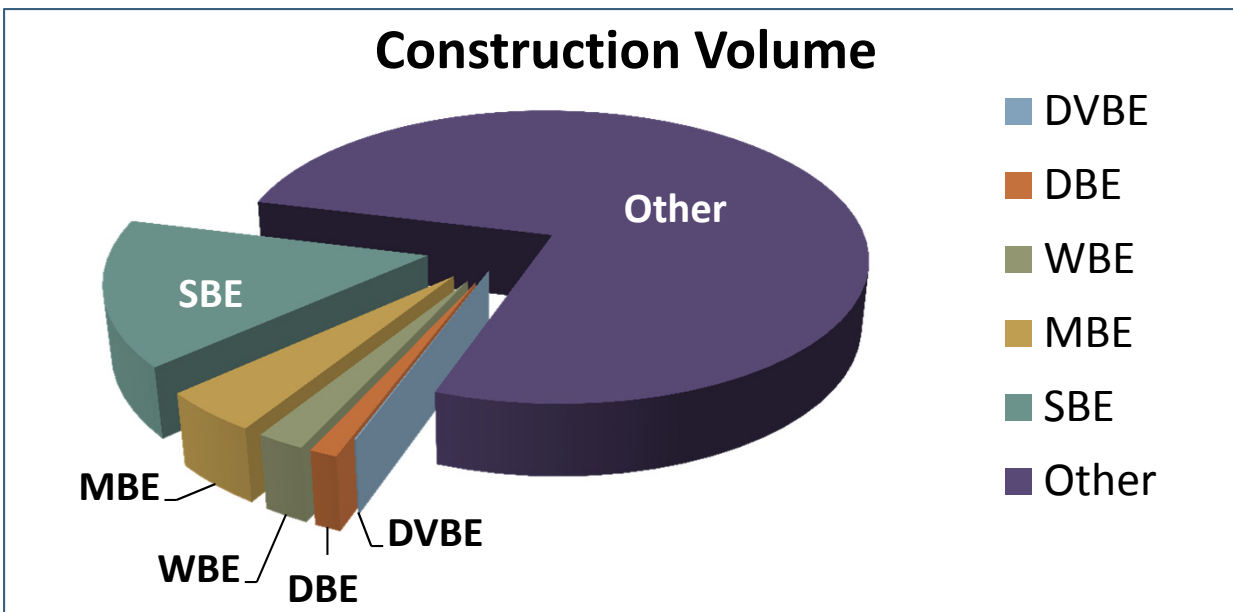




San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Contract Volume Report - Construction

There have been more than \$548 million in contracts awarded to contractors performing work on Propositions S and N projects through June 30, 2011. Of these contracts, nearly \$128 million went to firms certified as small or underutilized business, approximately 23% , and relatively consistent with the end of 2010 (22.16%). Contracts to Disadvantaged Business Enterprise (DBE) firms more than doubled since December 2010, from approximately \$3.2 million to more than \$6.5 million. Of the total \$548 million in construction contracts, \$131,638,757 has been awarded for Design/Build projects where the builder retains the contracts instead of the District.

Targeted Contractor Group	Contract Volume	Percentage of Volume
Disadvantaged Business Enterprise (DBE)	\$6,549,250.07	1.20%
Disabled Veteran Business Enterprise (DVBE)	\$454,999.04	.08%
Minority Business Enterprise (MBE)	\$23,888,603.42	4.36%
Woman-owned Business Enterprise (WBE)	\$11,426,403.44	2.08%
Small Business Enterprise (SBE)	\$85,464,586.27	15.58%
Other Business Enterprise	\$420,749,078.02	76.70%
Total Construction Contracts	\$548,532,920.26	100%
Total Volume to Small/Underutilized Firms	\$127,783,842.24	23.30%



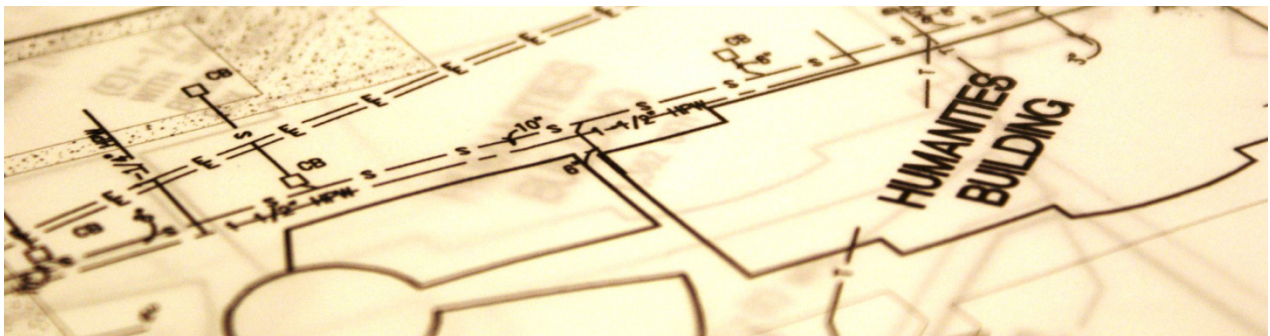


San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Participation Results

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From April 1 through June 30, 2011, there were six bids issued for Propositions S and N projects. The results for participation by small and historically underutilized businesses (shown as S/HUBE) are as follows:

Project Bid	# bid pkgs.	Total 1 st Tier Bidders	S/HUBE 1 st Tiers	Percent
Linda Vista Campus Continuing Education April 12, 2011	26	101	67	66%
Cafeteria/Bookstore & Student Services Center Miramar College May 3, 2011	22	77	42	55%
Aviation Technology Center Expansion Miramar College June 15, 2011	29	107	72	67%
SDG&E (Utilities) Relocation ECC Wing Expansion June 16, 2011	1	7	6	88%
Math & Science Site Utilities, Drilled Piers and Surveying Mesa College June 16, 2011	1	5	0	0%
Heavy Duty Advanced Transportation Technology Center Miramar College June 30, 2011	25	83	53	64%





San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

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From April 1 through June 30, 2011, there were six bids issued for Propositions S and N projects. The award results are as follows:

Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Linda Vista Campus – Continuing Education			
April 12, 2011			
Stuart Engineering <i>(Lowest of three responsive bidders for surveying package)</i>	Certified SBE	\$32,000	Previously contracted with SDCCD
Sierra Pacific West <i>(Lowest of three responsive bidders for earthwork/grading package)</i>	Certified SBE	\$142,500	Previously contracted with SDCCD
Overson Corporation <i>(Lowest of four responsive bidders for site utility package)</i>	Certified SBE	\$287,413	New contract with SDCCD
Palm Engineering <i>(Lowest of two responsive bidders for landscape/site furnishings package)</i>	Not certified	\$158,000	Previously contracted with SDCCD
Precision Concrete Construction <i>(Lowest of three responsive bidders for site concrete package)</i>	Certified WBE and SBE	\$417,000	Previously contracted with SDCCD
Rocky Coast Builders <i>(Lowest of three responsive bidders for concrete and reinforcement)</i>	Not certified	\$862,400	Previously contracted with SDCCD
RND Contractors <i>(Lowest of five responsive bidders for structural steel and metal fabrication package)</i>	Certified SBE	\$1,770,000	Previously contracted with SDCCD
Dow Diversified, Inc. <i>(Lowest of five responsive bidders for millwork package)</i>	Not certified	\$439,136	New contract with SDCCD
California Sheet Metal Works, Inc. <i>(Lowest of three responsive bidders for metal panels and sheet metal flashing package)</i>	Certified SBE	\$683,883	New contract with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

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Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Linda Vista Campus – Continuing Education (Continued)			
April 12, 2011			
CI Services, Inc. <i>(Lowest of four responsive bidders for roofing and tubular daylight devices package)</i>	Certified SBE	\$417,000	New contract with SDCCD
Rocky Coast Builders <i>(Lowest of two responsive bidders for mineral fiber cement siding package)</i>	Not certified	\$556,178	Previously contracted with SDCCD
Rocky Coast Builders <i>(Lowest of two responsive bidders for mineral fiber cement siding package)</i>	Not certified	\$556,178	Previously contracted with SDCCD
McBride Door & Hardware, Inc. <i>(Lowest of four responsive bidders for doors, frames and hardware package)</i>	Certified SBE	\$100,083	New contract with SDCCD
Tower Glass, Inc. <i>(Lowest of five responsive bidders for glass and glazing package)</i>	Not certified	\$731,540	New contract with SDCCD
Johnson Finch and McClure <i>(Lowest of five responsive bidders for drywall/framing/insulation)</i>	Not certified	\$1,279,715	Previously contracted with SDCCD
Prospectra Contract Flooring <i>(Lowest of ten responsive bidders for tiling package)</i>	Not certified	\$268,000	Previously contracted with SDCCD
SCS Flooring Systems <i>(Lowest of six responsive bidders for resilient flooring/carpet package)</i>	Not certified	\$159,000	Previously contracted with SDCCD
MC Painting <i>(Lowest of eight responsive bidders for paintings and coatings package)</i>	Certified SBE	\$113,000	New contract with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

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Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Linda Vista Campus – Continuing Education (Continued) April 12, 2011			
Inland Building Construction Co. <i>(Lowest of two responsive bidders for specialties package)</i>	Not certified	\$188,000	Previously contracted with SDCCD
Kamran and Company, Inc. <i>(Lowest/only responsive bidder for food service equipment package)</i>	Certified WBE	\$88,500	New contract with SDCCD
Inland Building <i>(Single responsive bidder for elevator package)</i>	Not certified	\$213,000	Previously contracted with SDCCD
First Responder <i>(Lowest of five responsive bidders for fire protection package)</i>	Certified MBE	\$99,999	New contract with SDCCD
Interstate Piping, Plumbing & Air <i>(Lowest of three responsive bidders for plumbing/HVAC package)</i>	Not certified	\$1,957,400	Previously contracted with SDCCD
Ace Electric, Inc. <i>(Lowest of three responsive bidders for electrical/fire alarm/intrusion package)</i>	Certified SBE	\$1,335,000	New contract with SDCCD
Pacific Coast Cleaning, Inc. <i>(Lowest of three responsive bidders for final cleaning package)</i>	Certified SBE	\$40,000	New contract with SDCCD
A1 Quality Blinds <i>(Lowest of four responsive bidders for roller shades package)</i>	Not certified	\$37,950	New contract with SDCCD
Southland Paving, Inc. <i>(Lowest of four responsive bidders for AC paving package)</i>	Not certified	\$79,950	New contract with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

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Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Cafeteria/Bookstore and Student Services Center – Miramar College			
May 6, 2011			
ACSS <i>(Lowest of four responsive bidders for steel package)</i>	Not certified	\$3,426,183.00	New contract with SDCCD
Edge Construction <i>(Lowest of five responsive bidders for concrete package)</i>	Not certified	\$2,273,007.00	Previously contracted with SDCCD
Pacific Building <i>(Lowest of five responsive bidders for rough framing package)</i>	Not certified	2,185,282.00	New contract with SDCCD
CIS Roofing <i>(Lowest of six responsive bidders for roofing package)</i>	Not certified	\$405,023.00	New contract with SDCCD
MC Painting <i>(Lowest of six responsive bidders for painting package)</i>	Certified WBE and SBE	\$210,000.00	Previously contracted with SDCCD
Soltek <i>(Lowest of four responsive bidders for doors, frames and hardware package)</i>	Not certified	\$391,000.00	Previously contracted with SDCCD
Centex Glazing <i>(Lowest of five responsive bidders for glass and glazing package)</i>	Certified DBE and SBE	\$2,424,138.00	Previously contracted with SDCCD
Grani Installation <i>(Lowest of six responsive bidders for acoustic ceiling package)</i>	Not certified	\$415,000.00	New contract with SDCCD
Inland <i>(Lowest of four responsive bidders for roller shades package)</i>	Not certified	\$32,000.00	New contract with SDCCD
Inland <i>(Single bidder for elevator package)</i>	Not certified	\$326,600.00	New contract with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Cafeteria/Bookstore and Student Services Center – Miramar College (Continued) May 6, 2011			
Kamran & Company, Inc. <i>(Lowest of four responsive bidders for food services package)</i>	Certified DBE and WBE	\$1,507,600.00	New contract with SDCCD
Aviation Technology Center Expansion – Miramar College June 15, 2011			
Stuart Engineering <i>(Lowest of three responsive bidders for survey package)</i>	Certified SBE	\$11,000.00	Previously contracted with SDCCD
Clauss Construction <i>(Lowest of two responsive bidders for surveying package)</i>	Certified DVBE	\$309,481.73	Previously contracted with SDCCD
West-Tech <i>(Lowest of two responsive bidders for site demolition/grading/ excavation package after withdrawal of other bidder)</i>	Certified SBE	\$158,750.00	Previously contracted with SDCCD
Interpipe Contracting <i>(Lowest of three responsive bidders for site utilities package)</i>	Certified SBE	\$129,258.00	New contract with SDCCD
EC Constructors <i>(Lowest of three responsive bidders for site concrete & reinforcing package)</i>	Certified WBE and SBE	\$167,258.00	Previously contracted with SDCCD
Asphalt & Concrete <i>(Lowest of three responsive bidders for paving & striping package)</i>	Certified SBE	\$93,019.40	New contract with SDCCD
Merino Landscape <i>(Single bidder for landscaping package)</i>	Certified DVBE, MBE and SBE	\$88,668.00	Previously contracted with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Aviation Technology Center Expansion – Miramar College (Continued)			
June 15, 2011			
EC Constructors <i>(Lowest of four responsive bidders for structural concrete and reinforcing package)</i>	Certified WBE/SBE	\$264,180.00	Previously contracted with SDCCD
Modern Masonry <i>(Lowest of five responsive bidders for masonry package)</i>	Certified SBE	\$139,160.00	Previously contracted with SDCCD
Blazing Industrial <i>(Lowest of three responsive bidders for structural steel, misc. metals, fencing and gates package)</i>	Certified MBE	\$525,000.00	Previously contracted with SDCCD
K & Z Cabinets <i>(Lowest of three responsive bidders for finish carpentry package)</i>	Certified DBE	\$60,760.00	Previously contracted with SDCCD
Goertzen Home Framing <i>(Lowest of four responsive bidders for rough framing package)</i>	Not certified	\$34,340.00	New contract with SDCCD
JP Witherow <i>(Lowest of four responsive bidders for roofing/skylights package)</i>	Certified SBE	\$396,000.00	New contract with SDCCD
Johnson Finch & McClure <i>(Lowest of three responsive bidders for insulation package)</i>	Not certified	\$43,200.00	Previously contracted with SDCCD
Ehmcke Sheetmetal <i>(Lowest of five responsive bidders for sheet metal package)</i>	Certified SBE	\$436,992.00	New contract with SDCCD
McBride Door <i>(Lowest of four responsive bidders for doors and hardware package)</i>	Certified SBE	\$88,900.00	New contract with SDCCD
SAI Construction <i>(Lowest of four responsive bidders for storefront/windows package)</i>	Certified SBE	\$24,505.00	New contract with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Aviation Technology Center Expansion – Miramar College (Continued)			
June 15, 2011			
Capital Development <i>(Lowest of seven responsive bidders for drywall and metal studs package)</i>	Certified SBE	\$148,000.00	New contract with SDCCD
Capital Development <i>(Lowest of three responsive bidders for acoustical ceilings package)</i>	Certified SBE	\$29,480.00	New contract with SDCCD
Nevell Group <i>(Lowest of four responsive bidders for lath and plaster package)</i>	Not certified	\$71,617.00	Previously contracted with SDCCD
Prospectra Contract Flooring <i>(Lowest of three responsive bidders for tile & waterproofing package)</i>	Not certified	\$31,300.00	Previously contracted with SDCCD
Capital Development <i>(Lowest of four responsive bidders for floor covering package)</i>	Certified SBE	\$19,575.00	New contract with SDCCD
Escazu Painting <i>(Lowest of six responsive bidders for painting package)</i>	Certified MBE, WBE and SBE	\$29,638.00	New contract with SDCCD
Stumbaugh & Associates <i>(Single bidder for specialties package)</i>	Not certified	\$47,600.00	New contract with SDCCD
Clear Sign & Design <i>(Lowest of two responsive bidders for signage package)</i>	Certified SBE	\$34,331.00	New contract with SDCCD
Millennium Fire <i>(Lowest of five responsive bidders for fire sprinklers package)</i>	Certified SBE	\$89,700.00	First contract with SDCCD
Interpipe Contracting <i>(Lowest of five responsive bidders for plumbing package)</i>	Certified SBE	\$207,870.00	New contract with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

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Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Aviation Technology Center Expansion – Miramar College (Continued)			
June 15, 2011			
Bay Air Systems <i>(Lowest of six responsive bidders for HVAC package)</i>	Certified SBE	\$359,600.00	New contract with SDCCD
Gould Electric <i>(Lowest of six responsive bidders for electrical, fire alarm and intrusion alarm package)</i>	Not certified	\$727,720.00	Previously contracted with SDCCD
Utility Relocation for ECC Wing Expansion – Continuing Education			
June 16, 2011			
Curto Electric <i>(Lowest of seven responsive bidders)</i>	Certified SBE	\$24,248.00	Previously contracted with SDCCD
Math & Science Site Utilities, Drilled Piers and Surveying – Mesa College			
June 16, 2011			
Malcolm Drilling <i>(Lowest of five responsive bidders)</i>	Not certified	\$1,181,082.00	New contract with SDCCD
Heavy Duty Advanced Transportation Technology Center Expansion – Miramar College			
June 30, 2011			
Acculine Survey <i>(Lowest bidder for surveying package)</i>	Certified SBE	\$24,900.00	New contract with SDCCD
Parc Specialty Contractors <i>(Lowest of two responsive bidders for abatement package)</i>	Not certified	\$29,797.00	New contract with SDCCD
Sierra Pacific West <i>(Lowest of five responsive bidders for grading and demolition package)</i>	Certified SBE	\$293,000.00	Previously contracted with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Heavy Duty Advanced Transportation Technology Center – Miramar College (Cont.) June 30, 2011			
PK Mechanical Systems <i>(Lowest of six responsive bidders for site utilities package)</i>	Certified SBE	\$500,000.00	Previously contracted with SDCCD
Asphalt & Concrete Enterprises <i>(Lowest of six responsive bidders for asphalt paving and aggregate base package)</i>	Certified SBE	\$96,550.00	New contract with SDCCD
EC Constructors <i>(Lowest of six responsive bidders for building and site concrete package)</i>	Certified WBE/SBE	\$1,491,042.00	Previously contracted with SDCCD
New Dimensions Masonry <i>(Lowest of five responsive bidders for masonry package)</i>	Certified SBE	\$1,375,220.00	New contract with SDCCD
Blazing Industrial Steel <i>(Lowest of two responsive bidders for structural and miscellaneous steel package)</i>	Certified MBE	\$1,190,00.00	Previously contracted with SDCCD
Best Contracting Services <i>(Lowest of two responsive bidders for roofing, skylights and sheet metal package)</i>	Not certified	\$413,431.00	Previously contracted with SDCCD
New Dimensions Masonry <i>(Lowest of five responsive bidders for masonry package)</i>	Certified SBE	\$1,375,220.00	New contract with SDCCD
Blazing Industrial Steel <i>(Lowest of two responsive bidders for structural and miscellaneous steel package)</i>	Certified MBE	\$1,190,00.00	Previously contracted with SDCCD
Best Contracting Services <i>(Lowest of two responsive bidders for roofing, skylights and sheet metal package)</i>	Not certified	\$413,431.00	Previously contracted with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Heavy Duty Advanced Transportation Technology Center – Miramar College (Cont.) June 30, 2011			
ALCAL Specialty Contractors <i>(Lowest of two responsive bidders for insulation package)</i>	Not certified	\$11,230.00	New contract with SDCCD
Whitehead Construction <i>(Lowest of two responsive bidders for doors, frames and hardware package)</i>	Not certified	\$63,000.00	New contract with SDCCD
Precision Door Services <i>(Lowest of four responsive bidders for sectional overhead and roll-up doors package)</i>	Certified SBE	\$85,460.00	New contract with SDCCD
Best Interiors <i>(Lowest of six responsive bidders for gypsum board and metal framing package)</i>	Not certified	\$121,800.00	Previously contracted with SDCCD
Roy E. Whitehead <i>(Lowest of three responsive bidders for glass, aluminum windows and storefront glazing package)</i>	Certified SBE	\$419,536.00	New contract with SDCCD
J. Kel Painting & Wall coverings <i>(Lowest of four responsive bidders for painting and coating package)</i>	Not certified	\$87,280.00	New contract with SDCCD
American Insulation <i>(Lowest of two responsive bidders for acoustical ceilings package)</i>	Certified WBE and SBE	\$21,000.00	New contract with SDCCD
Commercial Furnishings <i>(Lowest of six responsive bidders for ceramic tile package)</i>	Certified WBE and SBE	\$12,401.00	Previously contracted with SDCCD
ISEC, Incorporated <i>(Lowest of two responsive bidders for miscellaneous specialties package)</i>	Not certified	\$66,813.00	Previously contracted with SDCCD



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Award Results

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Project/Campus Winning Bidder	Underutilized Business Eligibility	Contract Amount	Repeat Bid Success Status (First/Previous)
Heavy Duty Advanced Transportation Technology Center – Miramar College (Cont.) June 30, 2011			
Peltzer Plumbing <i>(Lowest of five responsive bidders for plumbing package)</i>	Not certified	\$298,000.00	Previously contracted with SDCCD
Bay Air Systems, Inc. <i>(Lowest of three responsive bidders for HVAC package)</i>	Certified SBE	\$416,611.00	New contract with SDCCD
Ahrens Corp. <i>(Single responsive bidder for dynamometer package)</i>	Certified SBE	\$563,673.00	New contract with SDCCD

San Diego Community College District
Bidding and Planning Room

Propositions S & N | Projects | Program Status | Design/Construction

2011-2012 Prequalification Application
2011-2012 Requalification Application
Propositions S & N: Program Schedule
Prequalified Contractor Directory
Design Firms
Networking and Outreach Event Information
Labor Compliance Information

Construction Bond Program > Contractors > Bidding and Planning Room > Pages > default.aspx

BIDDING AND PLANNING ROOM

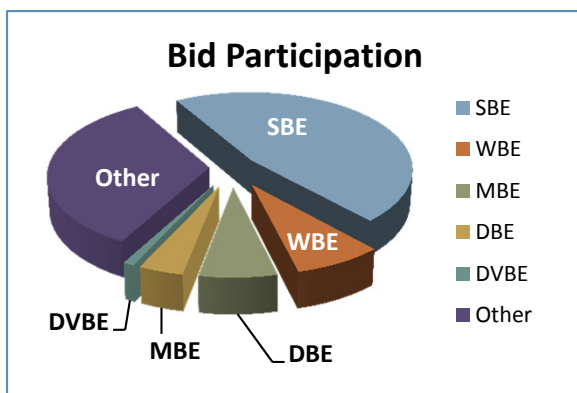
BID INFORMATION AND BID ARCHIVE



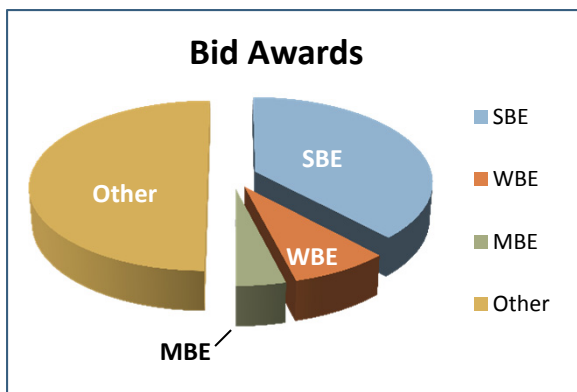
San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Diversity Summaries

Linda Vista Campus for San Diego Continuing Education – April 12, 2011

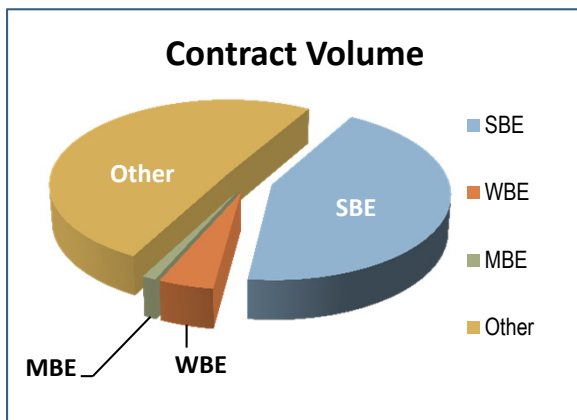
Of the 101 firms to bid, 67 of them had a verified small business certification, or approximately 66%. Of the 26 bid awards, 13 are to small or underutilized firms, or approximately 50%. Approximately 44% of the total contract volume was awarded to small and underutilized firms.



Business Subset	Participation
Small Business Enterprise (SBE)	47%
Woman-owned Business Enterprise (WBE)	8%
Minority Business Enterprise (MBE)	7%
Disadvantaged Business Enterprise (DBE)	4%
Disabled Veteran Business Enterprise (DVBE)	1%
Total Small/Underutilized Business	66%
Other Business Enterprise	34%



Business Subset	Participation
Small Business Enterprise (SBE)	38%
Woman-owned Business Enterprise (WBE)	8%
Minority Business Enterprise (MBE)	4%
Total Small/Underutilized Business	50%
Other Business Enterprise	50%



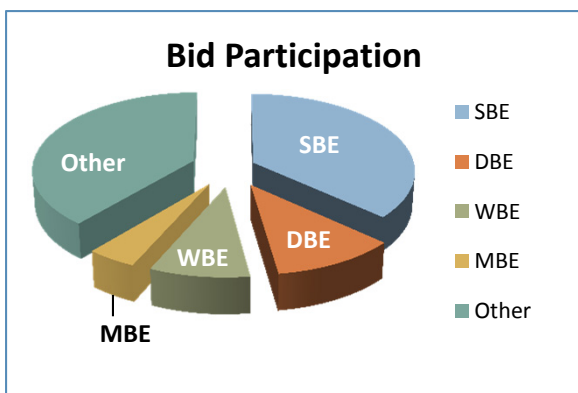
Business Subset	Contract Volume	Percentage
SBE	\$4,895,730.00	39%
WBE	\$505,500.00	4%
MBE	\$99,999.00	1%
Total Small Business	\$5,501,229.00	44%
Other Business	\$6,930,269.00	56%
Total	\$12,431,498.00	100%



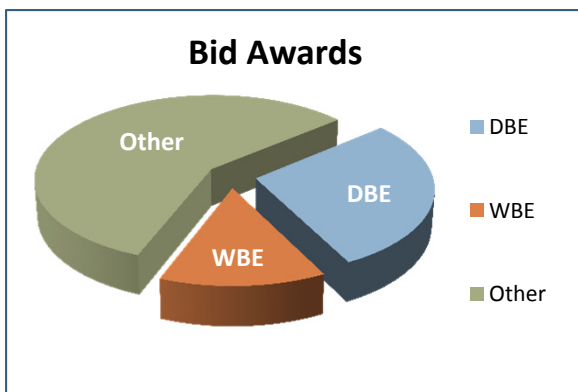
San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Diversity Summaries

Miramar College Cafeteria/Bookstore– May 3, 2011

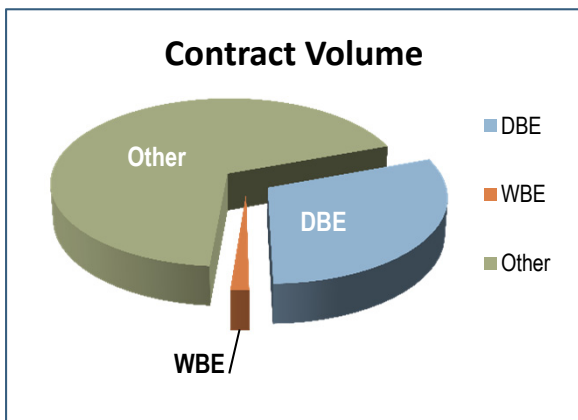
Of the 77 firms to bid, 42 of them had a verified small business certification, or approximately 55%. Of the 12 bid awards, three are to small or underutilized firms, or approximately 25%. Approximately 20% of the total contract volume was awarded to small and historically underutilized firms.



Business Subset	Participation
Small Business Enterprise (SBE)	33%
Disadvantaged Business Enterprise (DBE)	10%
Woman-owned Business Enterprise (WBE)	8%
Minority Business Enterprise (MBE)	4%
Total Small/Underutilized Business	55%
Other Business Enterprise	45%



Business Subset	Participation
Disadvantaged Business Enterprise (DBE)	17%
Woman-owned Business Enterprise (WBE)	8%
Total Small/Underutilized Business	25%
Other Business Enterprise	75%



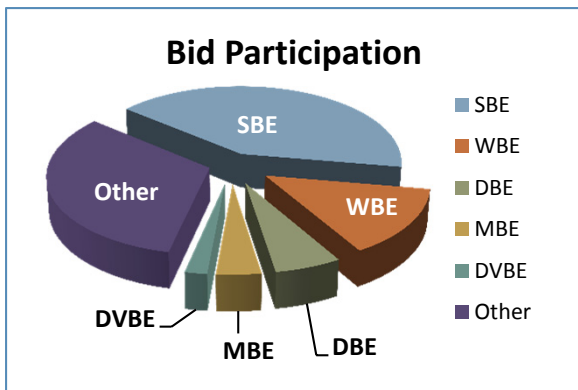
Business Subset	Contract Volume	Percentage
DBE	\$2,722,874.00	19%
WBE	\$210,000.00	1%
Total Small Business	\$2,932,874.00	20%
Other Business	\$11,493,709.00	80%
Total	\$14,426,583.00	100%



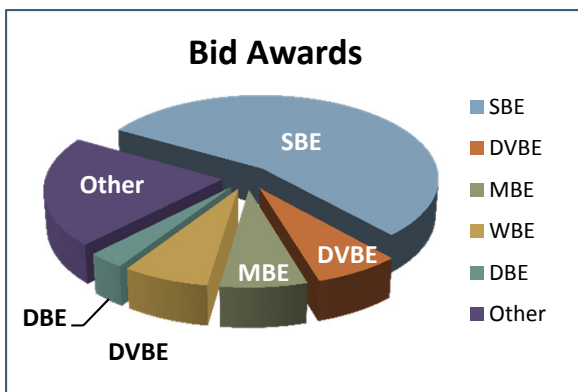
San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Diversity Summaries

Miramar College Aviation Technology Center Expansion – June 15, 2011

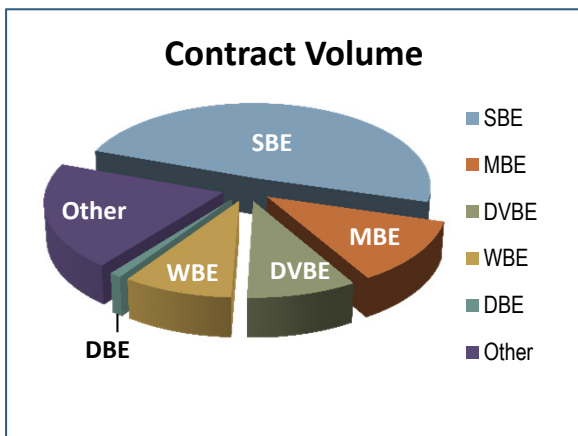
Of the 107 firms to bid, 72 of them had a verified small business certification, or approximately 67%. Of the 29 bid awards, 23 are to small or underutilized firms, or approximately 79%. Approximately 80% of total contract volume was awarded to small and historically underutilized firms.



Business Subset	Participation
Small Business Enterprise (SBE)	42%
Woman-owned Business Enterprise (WBE)	14%
Disadvantaged Business Enterprise (DBE)	6%
Minority Business Enterprise (MBE)	4%
Disabled Veteran Business Enterprise (DVBE)	2%
Total Small/Underutilized Business	67%
Other Business Enterprise	33%



Business Subset	Participation
Small Business Enterprise (SBE)	55%
Disabled Veteran Business Enterprise (DVBE)	7%
Minority Business Enterprise (MBE)	7%
Woman-owned Business Enterprise (WBE)	7%
Disadvantaged Business Enterprise (DBE)	3%
Other Business Enterprise	21%



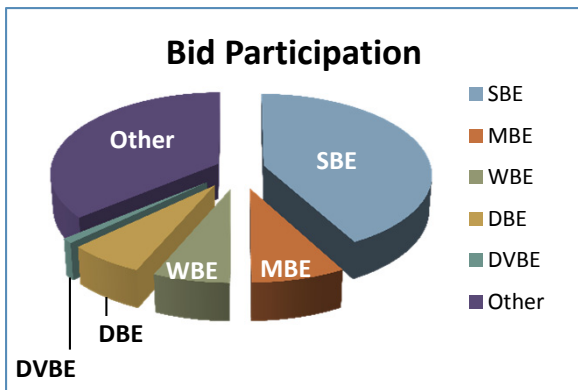
Business Subset	Contract Volume	Percentage
SBE	\$2,281,202.40	40%
MBE	\$554,638.00	9%
WBE	\$431,438.00	9%
DVBE	\$398,149.73	9%
DBE	\$60,670.00	1%
Total Small Business	\$3,726,098.13	80%
Other Business	\$955,777.00	20%
Total	\$5,681,875.13	100%



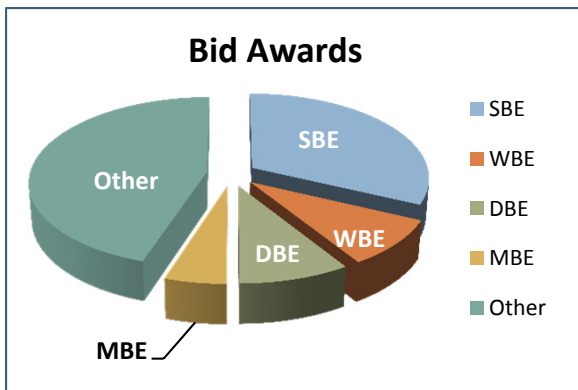
San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Bid Diversity Summaries

Miramar College Heavy Duty Advanced Transportation Center – June 30, 2011

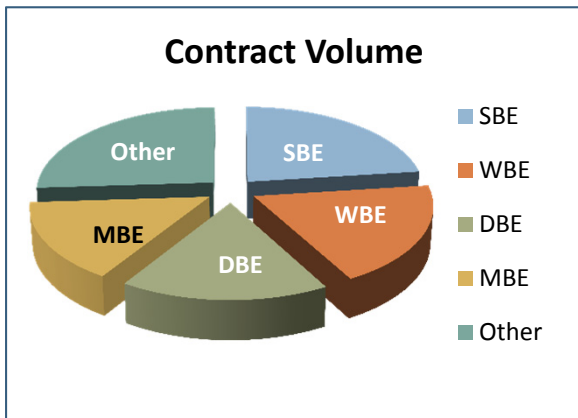
Of the 88 firms to bid, 57 of them had a verified small business certification, or approximately 65%. Of the 22 bid awards, 12 are to small or underutilized firms, or approximately 55%. Approximately 74% of the total contract volume was awarded to small and historically underutilized firms.



Business Subset	Participation
Small Business Enterprise (SBE)	42%
Minority Business Enterprise (MBE)	8%
Woman-owned Business Enterprise (WBE)	6.5%
Disadvantaged Business Enterprise (DBE)	6.5%
Disabled Veteran Business Enterprise (DVBE)	1%
Total Small/Underutilized Business	64%
Other Business Enterprise	36%



Business Subset	Participation
Small Business Enterprise (SBE)	32%
Woman-owned Business Enterprise (WBE)	9%
Disadvantaged Business Enterprise (DBE)	9%
Minority Business Enterprise (MBE)	5%
Total Small/Underutilized Business	55%
Other Business Enterprise	45%



Business Subset	Contract Volume	Percentage
SBE	\$1,873,157.00	23%
WBE	\$1,503,443.00	19%
DBE	\$1,400,120.00	17%
MBE	\$1,190,000.00	15%
Total Small Business	\$5,966,720.00	74%
Other Business	\$2,105,881.00	26%
Total	\$8,072,601.00	100%



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Direct Sourcing Results

The ability to direct source task order work ensures specific and strategic participation of targeted small and underutilized firms on Propositions S and N projects. While task order work does not require competitive bidding, campus project managers are directed to obtain quotes from two or three firms for the majority of the task requests and proceed with lowest responsive bidder. The tracking of task order awards began in the first quarter 2011 with a total of 10 task orders awarded specifically to a small or underutilized firm. More proactive efforts on the part of the Campus Project Managers to solicit these firms in the second quarter 2011 resulted in a total of 22 task orders awarded to small firms.

Contract	S/HUBE Status	Campus/ Project	Task Order Description	Task Order Value	Contract History
Ninyo & Moore	MBE	City College/ Gen. Purpose Classroom Bldg.	Coordinate removal & disposal of underground storage tank (UST) and do final report	\$38,560.00	Master Contract task order
Paradigm Mechanical	SBE	City College/ Academic Success Ctr.	Provide/install electrical supply registers and relocate one return	\$5,068.88	New contractor
Christian Wheeler Engineering	SBE	City College/ Genl. Purpose Classroom Building	Geotechnical observation & soil compaction testing for historic home relocation	\$2,300.00	Previous contract
AB Engineering	SBE	City College/ Arts & Humanities	Engineering and mapping for vacation of existing water easement	\$5,000.00	Master Contract task order
Burkett & Wong	SBE	City College/ Infrastructure	Prepare meters & boundaries description for SDG&E easement	\$2,800.00	Previous contract
Magnesite Specialties	SBE	City College/ Career Tech. Center	Grind, polish & apply sealer for terrazzo flooring	\$6,600.00	Previous contract
Ninyo & Moore	MBE	City College/ Gen. Purpose Classroom Bldg.	Additional services for underground storage tank removal	\$15,075.00	Master Contract task order



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Direct Sourcing Results

Contractor/ Consultant	S/HUBE Status	Campus/ Project	Task Order Description	Task Order Value	Contract History
MA Engineers	SBE	City College/ P Building	Provide design resolution for exhaust unit noise	\$3,800.00	Previous contract
Group Delta	MBE/ SBE	City College/ M Building	Geotechnical services for preliminary fault rupture hazard evaluation	\$16,774.00	Master Contract task order
Diamond Pacific Const.	DVBE/ SBE	Miramar College Classroom Bldgs.	Move white boards, assemble plug mill, install concrete in wedging table	\$5,820.00	Previous contractor
Curto Electric	SBE	Miramar College Infrastructure	Install external flood light entrance to parking lot and install link fence	\$5,700.00	Previous contractor
Cvaldo Corp.	DBE/ MBE/ SBE	Continuing Ed. / North City Campus	Base mapping/ schematic design for Site Flood Mitigation Plan	\$9,500.00	Previous contract
Ace Electric	SBE	Continuing Ed. / Linda Vista Campus	Initial electrical scope	\$14,900.00	New contractor
Architects Mosher Drew Watson Ferguson	SBE	Mesa College / Cafeteria/ Bookstore	Building evaluation study to determine structural impacts of building conversion	\$5,000.00	Master Contract task order
Nasland Engineering	SBE	Mesa College / Infrastructure	Prepare plans and specs to construct transformer and demo water lines	\$5,600.00	Master Contract task order



San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach Direct Sourcing Results

Contractor/ Consultant	S/HUBE Status	Campus/ Project	Task Order Description	Task Order Value	Contract History
EC Constructors	WBE/ SBE	Mesa College / Design Center	Install door louvers	\$610.00	Previous contractor
Group Delta	MBE/ SBE	Mesa College / Student Services	Geotechnical testing and observation	\$24,940.00	Master Contract task order
Ninyo & Moore	MBE	Mesa College / Math & Science	Hazardous building material consulting	\$8,395.00	Master Contract task order
Group Delta	MBE/ SBE	Mesa College / Master Plan	Preliminary geotechnical investigation	\$10,500.00	Master Contract task order





San Diego Community College District (SDCCD) Propositions S and N 2011 Second Quarter Contractor Outreach **APPENDIX - Definitions**

Disadvantaged Business Enterprise (DBE)

In order to be considered a “disadvantaged business enterprise” as determined by the State of California, businesses must meet these eligibility requirements:

- The firm must be at least 51% owned by one or more socially and economically disadvantaged individuals.
- The firm must be an independent business, and one or more of the socially and economically disadvantaged owners must control its management and daily operations.
- Only existing for-profit “Small Business Concerns,” as identified by the Small Business Act and Small Business Administration (SBA), may be certified. DBE applicants are first subject to the applicable small business size standards of the SBA. Second, the average gross receipts for the firm (include its affiliates) over the previous three fiscal years must not exceed the U. S. Department of Transportation (DOT) cap of \$20.41 million.
- The Personal Net Worth (PNW) of each socially and economically disadvantaged owner must not exceed \$1.32 million, excluding the individual’s ownership in interest in the applicant firm and the equity in his/her primary residence.

Socially and economically disadvantaged individual means any individual who is a citizen or lawfully admitted permanent resident of the United States and who is a member of the following groups:

- African American
- Hispanic American
- Native American
- Asian-Pacific American
- Subcontinent Asian American
- Women
- Any individual found to be social and economically disadvantaged on a case-by-case basis by certifying agency pursuant to the standards of the U.S. DOT 49 CFR Part 26.

Reference: California Department of Transportation

[http://www.dot.ca.gov/hq/bep/downloads/Word/Application for Regular DBEs 2.22.08.doc](http://www.dot.ca.gov/hq/bep/downloads/Word/Application%20for%20Regular%20DBEs%202.22.08.doc)



San Diego Community College District (SDCCD)
Propositions S and N
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APPENDIX - Definitions

Disabled Veteran-Owned Business Enterprise (DVBE)

In order to be considered a Service-disabled Veteran-owned Business Enterprise, the firm must be:

- At least 51% owned, managed and operated by one or more service disabled veterans, or;
- In the case of a publicly owned business, at least 51% of the stock must be owned, and the business managed and operated by service disabled veterans.

Reference: Department of Veterans Affairs
<http://www4.va.gov/vetbiz/vip/eligible.htm>

Small Business Enterprise (SBE)

In order to be considered a “small business” as determined by the State of California, businesses must meet these eligibility requirements:

Must be independently owned and operated;

Cannot be dominant in its field of operation;

Must have its principal office located in California;

Must have its owners (or officers in the case of a corporation) domiciled in California; and

Together with its affiliates, be either:

- A business with 100 or fewer employees and an average annual gross receipts of \$14 million or less (over the previous three tax years), or
- A manufacturer with 100 or fewer employees.

Reference: California Department of General Services
<http://www.pd.dgs.ca.gov/smbus/sbcert.htm>



San Diego Community College District (SDCCD)
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Minority Business Enterprise (MBE)

"Minority-owned business" means (1) a business enterprise (a) that is at least 51% owned by a minority individual or group(s) or (b) if a publicly owned business, at least 51 % of the stock of which is owned by one or more minority groups, and (2) whose management and daily business operations are controlled by one or more of those individuals. The contracting utility shall presume that minority includes, but is not limited to, Black Americans, Hispanic Americans, Native Americans, Asian Pacific Americans, and other groups.

Reference: California Public Utilities Commission
http://162.15.7.24/PUBLISHED/GENERAL_ORDER/59939.htm

Women Business Enterprise (WBE)

A WBE is a business owned and controlled by one or more women. Owned and controlled means that at least 51 percent of the business concern is owned by one or more women; and whose management and daily business operations are controlled by one or more women who own it.

Reference: California Department of Transportation
http://www.dot.ca.gov/hq/bep/downloads/Word/SMBE_Cert_App.doc